

WORLD TRADE REVIEW

New trade deals

PRINCIPALS	PROJECT / NATURE OF DEAL	COST	FINANCING	STATUS
Nigeria from U.S.	Pullman Kellogg will build a fertilizer complex near Port Harcourt	\$500 mn.		contract awarded in wake of Andrew Young visit
Japan from United States	Japan Air Lines orders three McDonnell Douglas DC-10 series 40 planes (\$150 mn.) and three Boeing 747 jumbo jets	\$350 mn		orders placed
Mexico from United States	Chrysler will build a small-engine plant in Mexico	\$110 mn.		
Israel from Federal Republic of Germany	Daimler-Benz (partly Kuwaiti-owned) will supply 1,050 buses to Egged, Israel's inter-urban bus cooperative	\$100 mn.		
People's Republic of China from Japan and United States	Nichimen Co. and Dekalb Agresearch, Inc. will invest in improvement of a 49,400 acre farm in Heilongjiang Province, in what is believed to be the first foreign participation in a Chinese state-owned farm	\$44.5 mn.		Nichimen announcement
Ethiopia from European Community	Loan for construction of 250-km highway near Sudan border	over \$30 mn.	\$30.3 mn. European Development Fund loan	Loan announced
Colombia from Sweden	L.M. Ericsson will supply 11 computer-controlled AXE telephone exchanges in Bogota	\$20 mn.		
Zambia and Zaire from European Community	Restoration of Benguela railway line linking Zambian and Zairean copper fields with Angolan port of Lobito	over \$11 mn.	\$11 mn. low interest loan from European Development Fund	
Senegal from European Community	Two lycées will be built, one for technology studies, the other for business studies	over \$10.5 mn.	\$10.5 mn. grant	Aid announced
Sudan from European Community	Project to boost farm productivity in Nubian hills	Over \$7.6 mn.	\$7.6 mn. European Development Fund loan	
Chile from Spain	Military arms sales to Pinochet government	NA		Confirmation in Cortes, N.Y., Spanish Minister of Commerce

Abbreviations:

U = Undetermined
 NAp = Not applicable
 NAv = Not available

***Status:**

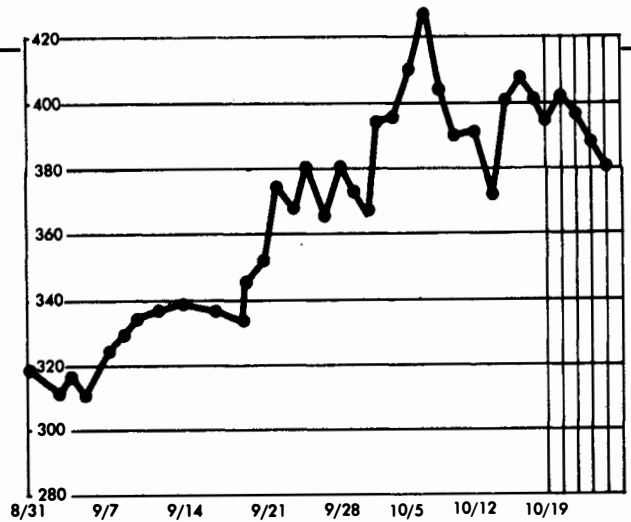
I = signed, work in progress
 II = signed, contracts issued
 III = deal signed
 IV = in negotiation
 V = preliminary talks

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Gold

London afternoon fixing

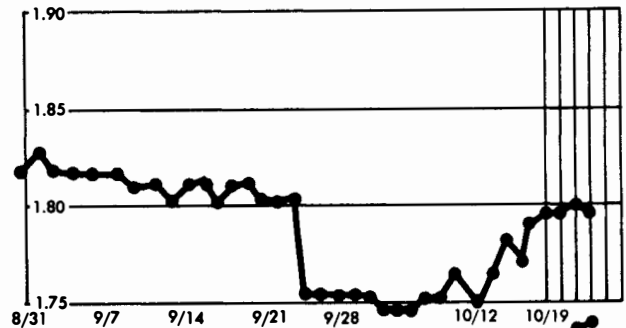
October 12	395.00
15	402.90
16	394.25
17	386.00
18	380.00



The dollar in deutschmarks

New York late afternoon

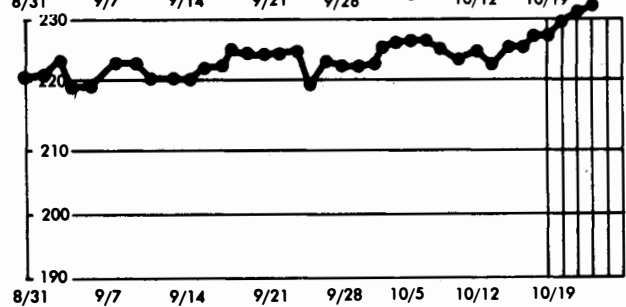
October 11	1.6170
12	1.6270
15	1.6345
16	1.6440
17	1.6440



The dollar in yen

New York late afternoon

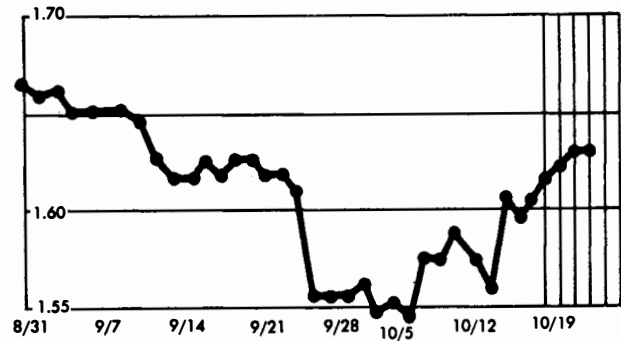
October 11	226.30
12	227.67
15	230.30
16	232.50
17	233.60



The dollar in Swiss francs

New York late afternoon

October 11	1.7870
12	1.7935
15	1.7967
16	1.8034
17	1.7970



The British pound in dollars

New York late afternoon

October 11	2.1690
12	2.1570
15	2.1572
16	2.1430
17	2.1505

