

## WORLD TRADE REVIEW

### New trade deals

COST	PRINCIPALS	PROJECT/NATURE OF DEAL	FINANCING	STATUS
\$5.5 bn	Argentina and Paraguay	The two countries have signed contracts for \$420mn toward the construction of a hydroelectric dam on their Parana River border.	International loans and matching loans from World Bank and Inter-American Bank.	II
\$200mn	Iraq from Italy	Nuovo Pignone, the energy-engineering subsidiary of ENI, will supply Iraq with gas-processing systems, including infrastructural equipment.	NAv.	II
\$21.4 mn	Mexico from France	Construction Mécanique will provide 35 pump aggregates for the Cutzamala industrial project in Mexico.	NAv.	I
\$12.6mn	Iraq from Switzerland	The Zurich-based civil engineering firm Sy Deco won a contract for work on four agricultural training colleges and delivery of prefabricated building elements.	NAv.	I
Several millions	U.S.A. from France	Boeing ordered 600 emergency visualisation systems for its 757 and 767 airliners from the French SFENA.	NAv.	I
\$3.4mn	Saudi Arabia from U.K.	H. H. Robertson won orders for the delivery of building cladding systems to three major construction systems.	NAv.	I
\$2.2mn	China from U.S.A.	Burroughs Corporation received orders for data processing equipment to be used by China's Foreign Trade ministry.	NAv.	I
\$2bn	Venezuela and Brazil	The two countries are negotiating a trade package involving cooperation/exchanges in steel, low-cost housing, agriculture, geological prospection, transmission cables, etc.	NAv.	III
\$1.2mn (phases 1 and 2)	Libya from U.S.A.	United States Filter Corp. and McGaughey, Marshall & McMillan won a multiphase contract for a new urban development project in Libya.	NAv.	II

**Abbreviations:**

U = Undetermined  
NAp = Not applicable  
NAv = Not available

**\*Status:**

I = signed, work in progress  
II = signed, contracts issued  
III = deal signed  
IV = in negotiation  
V = preliminary talks