

WORLD TRADE REVIEW

New trade deals

| COST | PRINCIPALS | PROJECT/NATURE OF DEAL | FINANCING | STATUS |
|-----------|------------------------|---|--|--------|
| \$422 mn | Iraq from West Germany | The Düsseldorf-based Salzgitter corporation will build four fully automated brick-making plants in Iraq | NAv | I |
| \$176 mn | India from U.K. | Foster Wheeler Power Products of U.K. won two export orders for the supply of industrial steam generators and ancillary equipment to India | NAv | I |
| \$35.4 mn | USSR from Sweden | ASEA, the Swedish electrical equipment manufacturer, will build a gas-insulated power substation in the Kursk area. | NAv | II |
| \$16 mn | Britain from U.S. | The Sikorsky division of United Technologies Corp. sold 10 more Spirit helicopters to Bristol Helicopters Ltd. | NAv | II |
| \$11 mn | Pakistan from Sweden | Volvo signed a five-year contract with the Punjab Urban Transport Corporation. Involved is the development of a public transport system for the city of Lahore. | NAv | II |
| \$11 mn | Ivory Coast from U.K. | Plessey Airfield Systems won a contract for the study and design proposal for a new international airport at Abidjan | Financing arranged by Citicorp International Corp. | II |
| \$10.2 mn | Iraq from Japan | Kawasaki to build a steel plant near Bagdad. | | II |

Abbreviations:

U = Undetermined
 NAp = Not applicable
 NAv = Not available

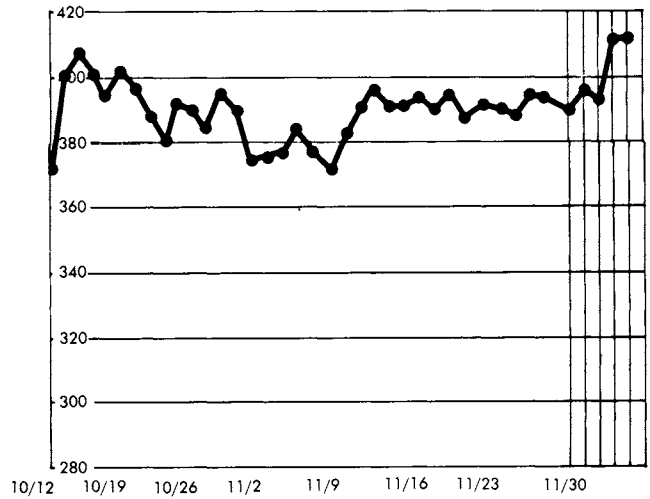
*** Status:**

I = signed, work in progress
 II = signed, contracts issued
 III = deal signed
 IV = in negotiation
 V = preliminary talks

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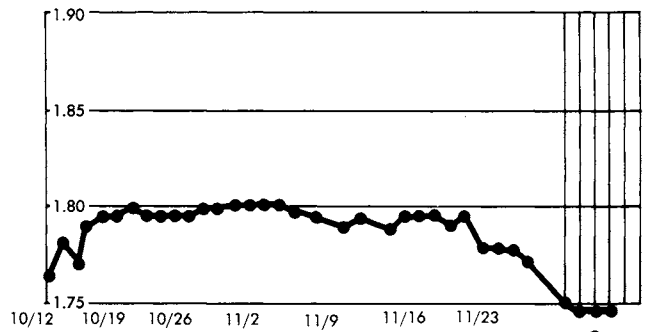
Gold

| | | |
|-------------------------|--------------------|---------------|
| | November 23 | 392.00 |
| London afternoon fixing | 26 | 395.25 |
| | 27 | 393.75 |
| | 28 | 411.20 |
| | 29 | 411.70 |



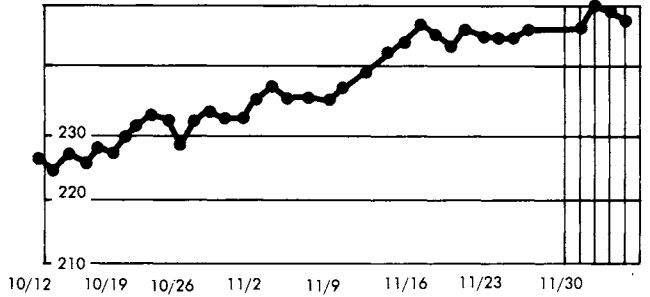
The dollar in deutschmarks

| | | |
|-------------------------|--------------------|---------------|
| | November 22 | — |
| New York late afternoon | 23 | 1.7570 |
| | 26 | 1.7475 |
| | 27 | 1.7470 |
| | 28 | 1.7448 |



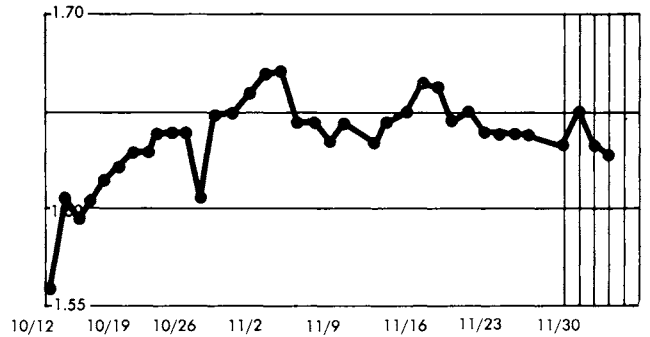
The dollar in yen

| | | |
|-------------------------|--------------------|---------------|
| | November 22 | — |
| New York late afternoon | 23 | 248.80 |
| | 26 | 250.75 |
| | 27 | 249.40 |
| | 28 | 248.75 |



The dollar in Swiss francs

| | | |
|-------------------------|--------------------|---------------|
| | November 22 | — |
| New York late afternoon | 23 | 1.6480 |
| | 26 | 1.6535 |
| | 27 | 1.6460 |
| | 28 | 1.6330 |



The British pound in dollars

| | | |
|-------------------------|--------------------|---------------|
| | November 22 | — |
| New York late afternoon | 23 | 2.1655 |
| | 26 | 2.1640 |
| | 27 | 2.1615 |
| | 28 | 2.1785 |

