

World Trade by Mark Sonnenblick

Cost	Principals	Project/Nature of Deal	Comment
NEW DEALS			
\$900 mn.	U.S.S.R. from Finland	A series of advantageous contracts has been won by Finnish companies.	
Including:			
\$490 mn.	Promaschin import from Finnstroi	Finnstroi engineering won contract to complete Kostamus iron mining project just across Soviet border from Finland. Finnstroi will build 9 mn. tpy iron pelletizing facility and complete town it is building for 15,000 Finnish workers and dependents at Kostamus.	Pellets will go to Raahe steelworks in Finland.
\$210 mn.	Sudoimport from Oy Warsila	Finnish yards will build 3 ice-breaking multifunctional freighters of 20,000 DWT each; 2 ice-breaking rescue-salvage ships; and 4 ice-breaking oilfield supply ships.	All will be for Soviet Arctic development.
\$17 mn.	Soviets from Valmet	13 special vessels for use in Arctic by Soviet natural gas ministry.	The "Finlandization" of U.S.S.R. is not expected.
\$1.5 bn.	South Africa from U.S.A./France/West Germany	Combustion Engineering and a Stein Industrie-ETV consortium won identical contracts to build 2 coal-fired electric plants in South Africa. Each dry-cooled station will generate 3,600 megawatts.	Financing arranged by Hill Samuel and Banque de l'Indochine.
	Maputo (Mozambique)/Sweden	2-year trade agreement signed; includes \$80 mn. Swedish donation for energy, agro, education and communications development.	
\$45 mn.	U.S.A. from Brazil	Villares has signed contract with Ohio River Steel for a complete 250,000 tpy rolling mill for plant in Kentucky. Villares is one of the largest industrial groups in Brazil, with broad scope of capital goods production.	Low interest export credit from Banco do Brasil.
	U.S.A. from Japan	Nippon Steel has made deal to ship Armco 20,000 to 50,000 tpy seamless steel pipe over next 10 years. Armco's 300,000 tpy production insufficient for growing demand. Armco is investing \$671 mn. in expanding U.S. plants, but that is still expected to be inadequate.	Pipes used in oil and gas industry.
\$130 mn.	Egypt from Canada	General Motors of Canada won order for 143 locomotives.	\$113 mn. in Canadian export financing.
UPDATE			
\$4.5 bn.	Brazil from U.K.	Brazil govt. considering scrapping 75% complete Acominas steel project. Mill would substitute present Brazilian imports of structural steel profiles, at moment when construction orders in Brazil are plummeting. Mill equipment provided by British Davy group is rusting all over site, following cutoffs of financing and delayed payments to contractors.	\$3.9 bn. already invested in project could be wasted. London bankers who financed project prefer cancellation to rapid growth in Brazil.
\$1.9 bn. just for British air industry orders	U.S.A./U.K.	Congress has let a deal signed in July for integration of U.S. and British military aircraft production pass into law. Deal is for joint production of British Harrier jump-jet, including 336 for U.S. Marine Corps and 60 for RAF. British Aerospace will make 40% of components and McDonnell Douglas 60%. Engines will be 75% Rolls Royce, 25% Pratt & Whitney.	All assemblage (except for RAF) will be done by McDonnell Douglas in U.S.